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Nationality: South African
Drivers Licence: Code C1 (Code 10)

Curriculum Vitae of

PERCY D. MANZINI | Experienced Board Member – Both Private & Public Sectors, Experienced Transport & Logistics Consultant, Development Finance Institutions (DFI) Funding, Private Public Partnerships (PPP) Transactional Advisory, Infrastructure Procurement Executive, Procurement & Supply Chain Expert, Experienced Project Finance Expert

PROFESSIONAL MEMBERSHIPS

- Member, Institute of Directors South Africa (IODSA)
- Member, Chartered Institute of Procurement & Supply (CIPS)

EXECUTIVE SUMMARY

I am an innovative, driven, and multi-talented Executive, Board and Corporate Governance Leader with 23 years of experience working in versatile challenging. I have extensive Board and Committee experience & currently serve in the following boards and committees:

- Board Member (Non-Executive Director) – Ports Regulator of South Africa (PRSA)
- Board Member (Non-Executive Director) – Gauteng Film Commission (GFC) Deputy Chairperson.
- External Independent Chairperson of Adjudication Committee – Vaal University of Technology
- Panel of Experts - Supply Chain Management: National School of Government
- Chairperson: NGO Funding Panel – Gauteng Dept of Social Development
- Advisory Board (Executive Fellow) - Woxsen University (India)

Currently, I am the **Managing Partner** at **BID365 Consulting**, where I lead a proficient team dedicated to enhancing transport and logistics consulting, public sector Supply Chain Management Advisory and Training. We also do Transactional Advisory for infrastructure projects through strategic advisory and innovative solutions. My role involves spearheading Public Private Partnerships (PPPs), conducting feasibility analysis, and ensuring compliance with legislative requirements.

Prior to this, I was the **Head of Infrastructure Procurement & Logistics** at the **Development Bank of Southern Africa (DBSA)**, where I oversaw infrastructure procurement activities amounting to over R 5 billion annually.

During my tenure as **Director/Head of Supply Chain Management** at the **Northwest Department of Public Works & Roads**, I oversaw infrastructure procurement expenditures exceeding R 2 billion annually.

As the **Group Manager: Transport Operations & Supply Chain** at **Northwest Transport Investment (NTI)**, I formulated and executed supply chain strategies, enhancing procurement efficiency, and optimizing costs.

I possess an MBA, a BTech in Logistics Management and currently pursuing a Doctor of Business Administration Degree and a Master of Philosophy Degree in Development Finance.

QUALIFICATIONS

Current	Doctor of Business Administration (DBA) , Milpark Business School
Current	Mphil Development Finance , University of Stellenbosch
Current	Bcomm Law , University of South Africa (UNISA)
2022	BBBEE MDP (MDP - Programme) , Wits University – Completed
2018	Masters Business Administration (MBA) , Milpark Business School - Completed
2008	B-Tech Degree: Logistics Management , Tshwane University of Technology - Completed
2006	National Diploma: Logistics Management , Tshwane University of Technology - Completed
1996	Matriculated , Mpedi-Bapedi Commercial School – Completed

BOARD, CONSULTING, COMMITTEES AND LEADERSHIP EXPERIENCE

- 1. Non-Executive Director & Chairperson of HRSE Committee**, Ports Regulator of South Africa | September 2023 - August 2026
- 2. Deputy Board Chairperson & Non-Executive Director**, Gauteng Film Commission | October 2021 - September 2024
- 3. Panel of Experts - Public Sector Supply Chain Management**, National School of Government | December 2024 – to Date
- 4. Executive Fellow - Advisory Board**, Woxsen University (India) | 2022 – 2027
- 5. External Independent Chairperson of Adjudication Committee**, Vaal University of Technology | December 2023 to Date
- 6. External Chairperson of Adjudication Panel Committee: NGO Funding**, Gauteng Dept of Social Development | 2024 - 2027
- 7. Committee Member - Ethics Committee**, African Institute for Supply Chain Research | 2018 – 2020
- 8. Member of College Council, Tshwane North TVET College**, Tshwane North TVET College | 2017 – 2020
- 9. Board Member**, Mamelodi Hospital – Public Sector | 2017 – 2020

PERSONALITY SKILLS

- Strategic thinking
- Decision Making
- Coordination and Collaboration
- Training, Mentoring & Coaching
- Leading High-Performance Teams
- Highlighted Change & Trend Observation
- High Intellectual Curiosity
- Result Driven Problem Solving
- Strong Flair for Innovative Design
- Resiliently Analytical

KEY SKILLS

- Executive Leadership
- Strategic Supply Chain Management
- Corporate Governance
- Board Leadership
- Infrastructure Advisory
- Public Private Partnerships
- Feasibility Analysis
- Procurement Stewardship

- Transaction Planning
- Financial Due Diligence
- Financial Modeling
- Business Valuation
- PFMA/ MFMA
- PPPFA and BEE Act
- Treasury Regulations
- Development Finance Institution Funding
- Internal & External Audit
- Regulatory Compliance
- Negotiation
- Stakeholder Relationship Management
- Risk Management
- Budget Management
- Strategic Sourcing
- Infrastructure Project Finance

CAREER HISTORY

1. Managing Partner: Transport, Logistics & Supply Chain Consultant, BID365 Consulting, July 2020

- Provide advice on compliance with Public Sector Supply Chain management regulations and legislative requirements and audit matters
- Review Procurement & Supply Chain Management policies and procedures
- Delivering technical work associated with bid administration, including but not limited to the development of service specifications, method statements, pricing schedules, evaluation of bids, Report writing and presentation of results and recommendations
- Lead a team of experts in providing the Public Sector advisory support for infrastructure implementation and projects, Public Private Partnerships (PPPs) and service delivery improvement programmes, including transaction planning, feasibility analysis, procurement, and institutionalisation
- Transaction Advisory - Responsible for Executing transaction services engagements, including financial due diligence, business valuation, financial modelling, and advisory engagements, performing business and financial analysis, conducting industry research (feasibility Study), report writing and proposal preparation, under the guidance of partners and managers
- Establish key performance indicators and qualitative and quantitative metrics to capture, report and evaluate the benefit and performance of all procurement activity and lead improvement planning and implementation in consultation with key stakeholders and suppliers
- BBBEE turnkey advisory consulting services to various clients regarding BBBEE, SCM, Logistics optimization and procurement advisory

2. Head: Infrastructure Procurement & Logistics, Development Bank of Southern Africa (DBSA), June 2019 - June 2020

- Responsible for infrastructure procurement of the DBSA in the areas of buildings and roads
- Develop and implement overarching policies, procedures, systems, structures and frameworks for all procurement related activities to deliver best practice procurement and contract management solutions
- Provide expert, authoritative advice to key stakeholders on all aspects of procurement strategy and practice to inform business planning and action, encourage innovative approaches and enhance value through improved procurement efficiency and outcomes
- Lead high level negotiations with procurement partners and suppliers and establish collaborative stakeholder and strategic supplier relationships to maximize the organization's influence and to develop and implement procurement arrangements and initiatives that deliver optimal value for money outcomes
- Advise business leads and provide customized solutions to build procurement capability and performance across the organization
- Establish and lead an organization wide procurement governance and risk management framework to monitor, manage and drive procurement performance, ensure compliance with relevant legislative and policy, manage risks and realize business opportunities

3. Director/Head: Supply Chain Management, Northwest Department of Public Works & Roads, 2014 - 2019

- Responsible for infrastructure procurement expenditure in the areas of roads (transport Infrastructure) and buildings (Building Infrastructure)
- Responsible for developing and implementing the infrastructure procurement planning of the department in the province.
- Responsible for leading the organisation wide supply chain management efforts to enable efficiently and effectively spend owners (Business Units) to maximise value and meet organisational objectives.
- To give leadership and direction on supply chain management unit and responsible for developing supply chain management strategy, Procurement plans and Operational plans
- Guide and direct an organisation wide supply chain management governance and risk management framework and Ensure compliance with relevant applicable supply chain management regulations.

4. Group Manager: Transport Operations & Supply Chain, Northwest Transport Investment (NTI) SOC LTD, 2010 – 2014

- Responsible for developing the Supply Chain strategy, policies, and procedures of the organisation to improve efficiency of procurement process and activities
- Direct and manage the Supply Chain activities of the group, such as demand management, procurement (acquisition), logistics, contracts, and assets.
- Develop and implement strategic sourcing and best practice to optimize the costs and best value for money
- Align the Supply Chain Management strategy to the overall strategic focus of the organisation and develop key performance indicators
- Monitor and analyze current spend analysis of the Group and ensure that it meets the BBBEE targets as set out in the strategy and objectives.
- Ensure compliance with corporate governance and other relevant regulatory and statutory framework applicable to supply chain management in the organization.

EARLIER WORKING EXPERIENCE

Senior Manager: Transport & Logistics, Abbott Laboratories, April 2009 - June 2010

Manager: Transport, Logistics & Fleet Services, Council for Scientific & Industrial Research (CSIR), March 2007 - March 2009

Management Trainee: Transport & Logistics, Unitrans Freight & Logistics, April 2005 - February 2007

Logistics & Transport Specialist, Automated Fuel System, June 2001 - March 2005

REFERENCES

1. [REDACTED], Head: Supply Chain Management, Development Bank of SA, [REDACTED]
2. [REDACTED] Chief Director: Roads Infrastructure Implementation, [REDACTED]
3. [REDACTED], Former Group HR Manager, Northwest Transport Investment, [REDACTED]
4. [REDACTED], Company Secretary & Head of Legal Service, Gauteng Film Commission, [REDACTED]
5. [REDACTED], Senior Financial Manager, Abbott Laboratories, [REDACTED]
6. [REDACTED], Services Manager, CSIR, [REDACTED]
7. [REDACTED], Logistics Contracts Manager, Unitrans Freight & Logistics, [REDACTED]
8. [REDACTED], Technical Manager, Automated Fuel Systems, [REDACTED]